Northside Achievement Zone
2013 Annual Report

FAMILIES ARE OUR LEADERS

www.the-naz.org/donate
I’m humbled by the increasing effectiveness of our collective impact movement, created to answer an urgent call to action—to end multigenerational poverty using education as the key lever. What we are doing is unquestionably revolutionary. Not because of me, my staff, or our partner organizations, but because of our leaders—the heroic Northside families who are partnering with NAZ and taking real control of their lives and their children’s education.

I get to witness real leadership on the Northside every day, like when I encounter a young African American dad in the office filling out an Education Checklist for his children with his NAZ Connector; or when I see a single mom attending a school meeting for the first time to advocate for her child. And I witness real leadership when I see dozens of families graduate from our 12-week College Bound Babies program, armed with knowledge and taking action like talking to their babies more, and practicing more effective discipline techniques.

While our parent leaders are taking real action focused on their families’ success, so are our partner organizations. We have committed to no longer focus on success for our nonprofits and programs, but instead to focus on success for Northside families and children. Whether it is about aligning housing, jobs, health or academics, we want to be held accountable for measurable outcomes and we have set up systems to ensure this happens.

We know that we are just beginning to take on the formidable disparities of poverty, unemployment, homeownership, and education. Real change will take time. Minnesota is becoming more diverse and our Zone is the heart of one of the most racially concentrated areas of poverty in the city. We know that if we are not successful, the well-being and economic prosperity of our children will be imperiled along with our city and region!

We also know that we are on the right track! With our parents as leaders, our accountability systems in place, and our collaborative aligned and strong, we are making the impossible possible and success a foregone conclusion. Go Northside!

Sondra Samuels
NAZ President and CEO

“The NAZ approach is revolutionary because of who our leaders are—Northside families and children taking real control of their own lives!”

—SONDRA SAMUELS, NAZ PRESIDENT AND CEO
When we started NAZ, our goal was to replicate the essence of the Harlem Children’s Zone. Now we are using data to drive results across our effort.

The NAZ collaborative shares the same core value of being “driven by data.” We’re tracking the development of each young scholar through frequent progress monitoring—and our partners are using this same data to improve the implementation of each NAZ solution. Together we are tracking outcomes across our entire geographic zone to ensure community-wide success.

But even more fundamental to our change-strategy is the way Connectors and parents are working together, using data to support academic success. NAZ Connectors are highly skilled family coaches who are from the community. They partner one on one with parents to look at the academic and social indicators that tell them how each of their children are progressing, and help them with the next steps to propel their scholars on a college path.

NAZ recently promoted Delilah Montgomery as one of our new Engagement Results Specialists. In this new role, she supports Connector-parent partnerships to effectively use data to drive results. Delilah said, “The data speaks for itself. It tells parents what they’ve done, and how their scholars are progressing. It tells Connectors what steps still need to be accomplished with each family. It’s a roadmap we use with families to get their scholars on a college path!”

Now imagine a team of 20 others like Delilah working with nearly half of our Zone, using data to drive results for thousands of scholars in North Minneapolis. That’s community change!

Michelle Martin
NAZ COO
A Results-Focused Movement

To improve the egregious disparities facing our community, “doing good work” is no longer enough for our organizations. The NAZ collaborative is at the forefront of a movement that is fundamentally shifting to focus on better outcomes for families and children.

Through NAZ, two generations of Northsiders are now leading themselves out of poverty. Hundreds of parents have made college a top family priority and they are taking effective action to support the success of their children, starting at birth. More than 1,000 child scholars are participating in NAZ solutions. Many are beginning to make academic progress through their NAZ ecosystem of support. Nonprofits, public institutions and schools are adopting evidence-based practices and working collaboratively to support our shared goal of college readiness. Together, we are leading innovative efforts to permanently close the academic achievement gap and end poverty in our lifetime.
Replicable, Sustainable Community Transformation

The NAZ collaborative includes more than 30 service providers and nine schools. We are working together to build an ecosystem of best-practice supports that surrounds every enrolled family from the cradle to career. Each ecosystem solution is designed to deliver measurable progress toward eradicating educational and social disparities—and to be easily replicated by communities across the nation.

NAZ is here for the long term. Our model is a roadmap for sustainable community transformation. We are now half way through our five-year Promise Neighborhood grant, which is “seed money” to support our scale up. To ensure that we will continue to partner with families over the long term, NAZ has built a Sustainability Task Force made of board members, civic leaders, funders, and elected officials. They are working together to align resources to support work that changes outcomes for low-income families of color.

SUPPORTING INNOVATION ACROSS THE COUNTRY

NAZ acts as an incubator to develop and test best-practice solutions that can be easily replicated by low-income communities across the country.

In 2013, we presented our model at national conferences and provided guidance to numerous “cradle to career” initiatives around the country including: Omaha NE, Rochester MN, and Washington D.C.
The Odds Are Stacked Against Deveon

Nine-year-old Deveon lives with his mother and brother in the NAZ Zone. His mother worked full time, but struggled financially due to low-wage jobs. She also lacked reliable transportation and quality childcare.

His family became homeless during a frigid Minnesota winter. With all their possessions in the trunk of their car, they would drive through the night looking for a safe place to sleep. In the morning, Deveon would often be too tired to go to school.

His mother wanted more for her children, which is typical of our parents. But without the right partners to support her family, her children faced incredible barriers to succeed in school and life.
Meet “Team Deveon”

When Deveon’s family enrolled in NAZ, his mother immediately began to work toward a series of goals that support college readiness. “Team Deveon” was formed to help him succeed in school. This team includes his mother, his teacher, a NAZ Connector who is a family coach, a NAZ Academic Navigator who is a scholar coach, a Career & Finance Navigator, a Housing Navigator, and more.

His mother worked with her Connector to set goals to stabilize her family. She attended job training through our partner EMERGE and found affordable housing through our partner Minneapolis Public Housing. Deveon’s family has been in their new home for more than a year, which has significantly stabilized his education.

Today, Deveon works one-on-one with his NAZ Academic Navigator to set and reach his own goals in school. He attends NAZ Anchor School Harvest Prep, where his Navigator is located on site. As barriers arise, they work together to find solutions.

Because NAZ carefully tracks the progress of every scholar through our NAZ Connect data system, we know that he is performing at grade level in both reading and math. This summer he will attend an academic-focused Expanded Learning program at YMCA Beacons (in partnership with Minneapolis Public Schools).

Deveon will be supported by his team until he successfully reaches college.
Families Are Our Leaders

NAZ is turning the social service model on its head. Families are shifting from recipients of services to leaders of a culture shift toward a college-going Northside community. We believe a culture of achievement can only be built from within the community—one family at a time.

NAZ Parent Advisory Board

NAZ is guided by multiple levels of leadership, including our 11-member Parent Advisory Board. This Board is particularly important because it keeps all our work grounded in the experience and perspective of our families. Board members are NAZ parents who exhibit a remarkable commitment to supporting their children on a path to college, and are also growing into outstanding community leaders.

All are nominated by their NAZ Connector because: they have overcome their personal belief gap and are committed to a college track for their children; they have worked for an average of one year to reach goals in their family Achievement Plan; they have taken steps to develop exceptional leadership skills.

Parent Advisory Board members are now actively leading other families in the Zone to make the same commitment they’ve made to build a culture of achievement on the Northside. The Parent Advisory Board is just one example of ways that we are supporting hundreds of parents as they become leaders of community change within North Minneapolis. Hundreds of NAZ parents are leaders in building a culture of achievement in their home. NAZ will continue to support families through the Advisory Board and other leadership opportunities, translating that leadership into the community-wide culture of achievement being built in North Minneapolis.
LaQuanda enrolled in NAZ after the 2011 tornado destroyed her home. Her family, including a two-month old daughter, was homeless. She was understandably frustrated and stressed until her Connector told her, “I’ll be your partner and make sure you get all the help you need.” She enrolled in parenting classes and started on the path to stable housing through NAZ partner Urban Homeworks. Her family left the homeless shelter and moved into a townhome just before Christmas, “We didn’t have much, but we had a home.”

Today her sons are enrolled in our partner PCYC’s afterschool and summer program, which they love. Her oldest son is now above grade level in math. Her youngest son just graduated from special education into a mainstream classroom.

LaQuanda has grown into an exceptional community leader. She sits on the Minneapolis Public Schools Parent Advisory Council, she has testified before the state legislature, and she regularly speaks with community members about building a college-going culture. She was nominated to join our Parent Advisory Board in October 2013.

"WITHOUT NAZ, I PROBABLY WOULDN’T BE THE PERSON WHO I AM TODAY."

-LAQUANDA, NAZ PARENT ADVISORY BOARD MEMBER
We set an audacious goal of more than doubling family enrollment by the end of 2013, and that goal was surpassed eight weeks early. By the end of the year, 548 Northside families had put 1,390 young scholars on a path to college.

Our partners and staff did an excellent job of recruiting families with children who had fallen into the achievement gap and were not on a college track. Today, they are NAZ scholars—and their parents have made college a top family priority.

“Each of our families works harder than any of us. They are determined that against all odds, their children will succeed. NAZ and our partners are committed to backing them with a whole community of support, and won’t leave them until their children graduate from college.”

–SONDRA SAMUELS, NAZ PRESIDENT AND CEO
NAZ FAMILY DEMOGRAPHICS

Demographics

- African American or Black: 81%
- Asian (Hmong): 6%
- Multi Racial: 4%
- Hispanic: 3%
- White: 2%

Income

- $0 - $9,999: 3%
- $10,000 - $19,000: 15%
- $20,000 - $29,999: 9%
- $30,000 - $49,999: 29%
- Over $50,000: 44%

*Excludes demographic data for 10% of individuals who were undetermined. Groups representing less than 1% of the total are not noted. Excludes income data for 25% of families.
The 2013 annual report represents a major milestone for our collaborative. NAZ is a results-driven effort and for the first time since our pilot launched in 2010, we have clear data showing how our solutions are leading to better outcomes for NAZ-enrolled families and children.

These results are made possible through years of hard work among our staff and collaborative partners who are tracking family progress every day—and an intensive effort to build and refine our shared data system called NAZ Connect. The data reflects a community that is taking advantage of best-practice supports. Most importantly, 2013 data reflect the hard work that our families are doing to reach their goals.

NAZ is committed to continually monitoring progress for every family, scholar and program. We are building evidence-based practices, called Solution Plans, to ensure that NAZ families have access to the most effective supports. Each of these solutions is designed as a catalyst to transform outcomes for our enrolled families. If the data show that we are not effective, we will revise our plans until we get it right.

All data was compiled and analyzed by Wilder Research.

NAZ LONG-TERM GOALS

- INCREASE KINDERGARTEN READINESS FROM 28% TO 80%
- READING AT GRADE LEVEL BY THIRD GRADE FROM 16% TO 75%
- GRADE-LEVEL MATH PROFICIENCY BY EIGHTH GRADE FROM 29% TO 70%
- GRADUATING ON TIME, PREPARED FOR COLLEGE FROM 51% TO 80%

“If the data show that we are not effective, we will revise our plans until we get it right.”

–NAZ PROMISE NEIGHBORHOOD GRANT APPLICATION
Early Childhood Results

Less than one third of children living in our Zone start kindergarten ready to learn—marking the beginning of the achievement gap. NAZ supports kindergarten readiness with parenting classes, screening by age three, scholarships to attend three- and four-star rated early-learning centers, and home libraries.

DATA SHOWS THAT KINDERGARTEN READINESS AMONG NAZ-ENROLLED SCHOLARS INCREASED SIGNIFICANTLY IN 2013.

- NAZ scholars are more likely to be kindergarten ready (59% vs. 35% for our entire Zone) according to the Beginning Kindergarten Assessment.

- Race to the Top scholarships were provided to 124 scholars ages 0-4 to attend high quality early learning centers. This outpaced our goal of 100 scholarships.

- According to the 2013 Community Survey*, families enrolled in NAZ were significantly more likely to have a child in child care or preschool compared to non-NAZ enrolled families (42% vs. 14% for our entire Zone).

*The NAZ Community Survey is a randomized survey of Zone residents. It was conducted and analyzed by Wilder Research over the summer of 2013. See a complete analysis on the-naz.org.
OUTCOMES FOR FAMILIES AND CHILDREN

Academic Results

NAZ scholars are supported to succeed in school in several ways:

- We partner with nine area schools to improve the educational experience and support academic excellence for all children.

- Scholars receive one on one guidance from an Academic Navigator to set and achieve their own goals.

- High-quality after school and summer Expanded Learning programs support scholars to make measurable improvements in math and reading.

- Scholars are also matched with caring adult role models through our mentoring partner organizations.

In addition, local colleges and universities are gathering to develop a plan that supports NAZ scholars to transition to and graduate from college.

ACADEMIC NAVIGATION

- 148 scholars with the highest needs received one-on-one coaching from an Academic Navigator.

READING AND MATH

- NAZ scholars improved their reading and math proficiency by 52% as demonstrated by Progress Monitoring measures. This measure will shift in 2014 as a new test is administered.

EXPANDED LEARNING

- 55% of scholars achieved one year or more growth in reading in four months of participation in NAZ Partner after school and summer Expanded Learning programs. This is measured by Jerry John’s Running Record.

- NAZ scholars are more likely to participate in academic-focused after school programs (89% vs. 71% for the entire Zone) according to the 2013 Community Survey.

- By year end, 278 scholars were actively enrolled in Expanded Learning programs. This fell short of our 350-scholar goal due to rapid program expansion and the “high touch” process used to identify scholars who need this support.

MENTORING

- According to the 2013 Community Survey, participation in mentoring is significantly higher among families enrolled in NAZ compared to non-NAZ enrolled families (46% vs. 21% for the entire Zone).

- Mentoring matches were made for 47 out of 183 scholar applications (54 new applications submitted in 2013). This fell short of our goal of 60 matches due to a lack of mentors.
Parents are the first and primary teachers of their children. NAZ Family Academy is one important step in NAZ’s ecosystem of supports that provides parents with the knowledge and resources to help their young scholars succeed.

Family Academy offers a series of classes focused on providing parents with the skills and tools they need to strengthen the stability of their family and support the academic success of their children. The curriculum combines evidence-based best practices with the real life experiences of NAZ families. The parenting strategies are presented in ways that are relevant to lives of NAZ families and that value parents’ unique strengths. The skills they develop in class are reinforced through one-on-one interactions with their NAZ Connector. According to the 2013 Community Survey, NAZ-enrolled families were more likely to report having participated in parenting classes than non-NAZ enrolled families (54% vs. 36%).

"Family Academy classes were a stepping stone for me, teaching me how to bond with and support my children."

—NAZ FAMILY ACADEMY GRADUATE

**Parent Education Results**

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**PARTICIPATION IN NAZ FAMILY ACADEMY SIGNIFICANTLY IMPACTS PARENTING KNOWLEDGE AND BEHAVIOR. 77% PERCENT OF ACTIVE PARTICIPANTS WERE PROFICIENT AT THE END OF THE SESSION BASED ON THE CONTENT TEST, COMPARED TO 24% OF THE CONTROL GROUP.**
NAZ provides support for the whole family because we believe that family stability is a key to academic success. According to Minneapolis Public Schools, an average of 25% of Zone families struggle with homelessness and high mobility. This greatly affects the scholar’s ability to come to school ready to learn.

NAZ has a Housing Navigator who provides specialized support to connect families with safe and affordable housing opportunities. The Navigator works to understand each family’s goals and budget, and gets them priority placement with one of our housing partners, and/or refers them to the NAZ Career & Finance Navigator when issues of employment are the mitigating factor.

IN 2013, 1/3 OF NAZ FAMILIES WHO FACED HOMELESSNESS OR HIGH MOBILITY WERE STABLY HOUSED

“NAZ has made me feel like I don’t want to leave North Minneapolis. I actually want to buy a house over here, and I want to be a part of that change.”

– JHANTAYA, NAZ PARENT AND NEW HOMEOWNER
Career & Finance
Results

NAZ Career & Financial supports are designed to strengthen NAZ parents’ economic ability to provide a healthy and financially stable environment at home—so their children can succeed academically. As parents improve their own trajectory, they are better able to support their children in preparing for college and a career.

The NAZ Career & Finance Navigator provides one-on-one support to explore education and work history to identify an individual’s employment strengths and any employment barriers.

IN 2013, 55 ADULTS SECURED EMPLOYMENT WITH THE HELP OF NAZ
WHOLE FAMILY SUPPORT RESULTS

Behavioral Health Results

Zone residents experience high levels of challenging behavioral health conditions and much of this stems from trauma. Behavioral health support helps scholars to remain in high-quality academic programs and helps parents to stabilize their household.

The NAZ model is designed to identify and address these needs on the front-end. Both scholars and parents with behavioral health needs meet with the NAZ Behavioral Health Navigator who works to understand their needs and connects them with counseling from our partner organizations.

Schools and after school programs regularly remove and expel children with behavioral health challenges, exasperating their learning gaps. NAZ provides training to our Expanded Learning and Anchor Schools to embed positive behavior and de-escalation strategies into their programs. This includes classroom behavior management strategies that keep youth in a learning environment.

IN 2013, 64 ADULTS AND SCHOLARS WITH IDENTIFIED NEEDS RECEIVED BEHAVIORAL HEALTH SUPPORT
For more detailed data, including the full community survey and our latest dashboard, please visit the-naz.org/results.
Growing To Support More Families

As we grew to enroll more families, the number of full-time NAZ employees expanded significantly last year. NAZ strives to represent the diversity of the community, especially where the achievement gap is greatest. Eighty percent of our employees are people of color, more than half are Northsiders, and several Connectors and Navigators are bilingual.
NAZ Parents Hired

One by one, NAZ families are finding their assets and strengths and moving into community leadership roles. This includes several NAZ parents who joined the NAZ staff in 2013. Each of them are neighbor leaders who support enrolled parents to put their entire family on a trajectory toward success.

ETHROPIC BURNETT
NAZ CONNECTOR
(LOCATED AT NELLIE STONE JOHNSON)

AYOLANDA EVANS
EARLY CHILDHOOD NAVIGATOR

FAITH KAUK
NAZ CONNECTOR

ASHAUNDRIA PROWELL
NAZ CONNECTOR
(LOCATED AT KIPP STAND ACADEMY)

LUCRETIA WILLIAMS
NAZ CONNECTOR
(LOCATED AT SOJOURNER TRUTH)

JAIMÉ WRIGHT
NAZ CONNECTOR

“WE WALK ALONGSIDE FAMILIES THROUGH ANY BARRIERS THEY MAY FACE, SO THEY CAN REACH THEIR HIGHEST POTENTIAL”
- BRUCE, ENGAGEMENT SUPPORT SPECIALIST

Three years ago, NAZ Connectors knocked on Ashaundria Prowell’s door and invited her to enroll. “When I heard them say they wanted to make sure my kids go to college, I opened the door and said ‘tell me more.’” Ashaundria and her Connector became true partners. Together they enrolled her children in high-quality academic after-school and summer programming at NAZ Anchor Partner PCYC, located tutors, and even found a family computer for homework.

Ashaundria was so passionate about the NAZ mission that she asked about open positions. In December of 2013 she joined our vibrant team as a Connector family coach. Today she is stationed at Anchor School KIPP Stand Academy where she is an inspirational partner to both scholars and their parents. When she sees scholars in the hallway at school, Ashaundria encourages them to imagine themselves as successful adults in a field that they love—and she coaches parents to embrace that vision by posting pictures about that field all over the house. “I know all of our children will succeed,” she said.
NAZ is a Collaborative of Nonprofits and Schools

Through NAZ, multi-sector, cross-agency leaders and the community have responded to a call to action. We have aligned our organizations and systems to support the same group of NAZ-enrolled parents and scholars.

Anchor Partners

NAZ Anchor partners are at the core of our collaborative. Each provides a critical component of our best-practice supports from pre-natal through college. Partners work in Action Team learning communities and coordinate services around family and student Achievement Plans through the NAZ Connect data system. Together with parents and NAZ staff, Anchor Partners play a critical role in the team approach with scholars.

* These partners have provided a match to the Promise Neighborhood initiative through in-kind services to NAZ families.
EARLY CHILDHOOD
BRIGHT WATER MONTESSORI SCHOOL*
GREATER MINNEAPOLIS CRISIS NURSERY*
LACRECHE EARLY CHILDHOOD CENTERS, INC.*
MINNEAPOLIS PUBLIC SCHOOLS EARLY CHILDHOOD EDUCATION*
MINNESOTA VISITING NURSE AGENCY*
NEW HORIZON ACADEMY
NORTHSIDE CHILD DEVELOPMENT CENTER*
PHYLIS WHEATLEY COMMUNITY CENTER
THE FAMILY PARTNERSHIP*
THINK SMALL*
WAY TO GROW*
YWCA OF MINNEAPOLIS*

K-12 SCHOOLS
ASCENSION CATHOLIC SCHOOL*
ELIZABETH HALL INTERNATIONAL ELEMENTARY SCHOOL (MPS)*
HARVEST PREPARATORY SCHOOL AND SEED ACADEMY
KIPP STAND ACADEMY
NELLIE STONE JOHNSON ELEMENTARY SCHOOL (MPS)*
NORTH SENIOR ACADEMY (MPS)*
PATRICK HENRY HIGH SCHOOL (MPS)*
PYC ARTS & TECHNOLOGY HIGH SCHOOL
SOJOURNER TRUTH ACADEMY ELEMENTARY SCHOOL*

EXPANDED LEARNING (EXL)
COOKIE CART*
JUXTAPOSITION ARTS*
KWANZAA*
PATCHWORK QUILT*
PLYMOUTH CHRISTIAN YOUTH CENTER (PCYC)*
YMCA NELLIE STONE JOHNSON BEACONS*

MENTORING
BIG BROTHERS BIG SISTERS OF THE GREATER TWIN CITIES*
BOLDER OPTIONS*
KINSHIP OF GREATER MINNEAPOLIS*

HEALTH
THE FAMILY PARTNERSHIP*
NORTHPOINT HEALTH & WELLNESS CENTER*
WASHBURN CENTER FOR CHILDREN*

HOUSING
MINNEAPOLIS PUBLIC HOUSING AUTHORITY*
PROJECT FOR PRIDE IN LIVING (PPL)*
URBAN HOMEWORKS*

CAREER & FINANCE
EMERGE COMMUNITY DEVELOPMENT*
TWIN CITIES RISE!*
**ADDITIONAL PARTNERS**

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* These partners have provided a match to the Promise Neighborhood initiative through in-kind services to NAZ families.
BOARD OF DIRECTORS

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CHURCH OF THE ASCENSION

ART ROLNICK
UNIVERSITY OF MINNESOTA – HUMAN CAPITAL RESEARCH COLLABORATIVE

R.T. RYBAK
GENERATION NEXT

A Promise Neighborhood
Funding Partners

On behalf of NAZ families, we are honored to thank you for your generous support. It is with the support of each individual, foundation and corporation that we keep our promise that we will remain a family partner from the cradle to college. We are thrilled that our long-term sustainability is on solid footing as we enter the middle of our Promise Neighborhood grant period. In 2013, we developed a long-range sustainability and growth plan—focusing on traditional fund development strategies—and also on leveraging and coordinating existing resources from the county, city, state and our Anchor Partner nonprofits.

Because of you, an entire generation of Northside children are on a trajectory toward college.

$50,000+
- Carlson Family Foundation
- General Mills Foundation
- Greater Twin Cities United Way
- Jay and Rose Phillips Family Foundation
- JPMorgan Chase Bank
- McKnight Foundation
- Minneapolis Foundation
- Mortenson Family Foundation
- Otto Bremer Foundation
- Robins, Kaplan, Miller & Ciresi Foundation for Children
- Target Corporation
- UnitedHealth Group
- WEM Foundation
- Youthprise

$10,000–$30,000
- CarVal Investors
- David Winton Bell Foundation
- Dorsey & Whitney, LLP **
- Giving WoMN *
- Land O’Lakes *
- March Family Foundation *
- Nexus Community Partners *
- Northway Community Trust
- Pentair Foundation *
- Sheltering Arms Foundation
- Shoemate Family Foundation *
- Smikis Foundation *
- Twin Cities LISC

$5,000–$9,999
- James Carney *
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- Kemps
- Kim and Stafford Nelson *
- North Memorial
- Kristine and Jon Sabes *
- Samsara Foundation *
- Michele and Roger Sit *

$1,000–$4,999
- Allianz Life Insurance of North America *
- Jessica Amelar
- Derrick Banks *
- Deyo Designs **
- Sue Bennett *
- Best Buy
- Erika Binger
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- Abigail Rose Blum and Michael Blum *
- Sarah Borchers *
- Margee and Will Bracken *
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- Barbara Butts Williams *
- Capella University
- Cargill Foundation
- Paul Carter *

* Friend of the Future
** In-Kind

We make every effort to ensure the accurate acknowledgement of donors. If you have updates to this list, or would like information on giving opportunities, please call the NAZ development office at (612) 594-8311.

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Jane Ranum
Friends of the Future

NAZ Friends of the Future is a community of support for North Minneapolis children who are on a path to college graduation. Through NAZ, Friends have found a solution to end multigenerational poverty.

What do Friends of the Future do for NAZ?
- Financially support NAZ with a minimum $1,000 annual donation
- Lift up the work of NAZ and encourage others to become involved
- Join special member education events and celebrations

Members include individuals, businesses, civic groups, families and foundations. Since its founding in 2011, Friends of the Future has provided more than $855,000 and motivated the greater community to partner with NAZ to permanently change outcomes in North Minneapolis.
2013 Statement of Financial Position/Balance Sheet

**Assets**

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Current Assets</td>
<td>$2,186,879</td>
</tr>
<tr>
<td>Property and Equipment</td>
<td>$94,139</td>
</tr>
<tr>
<td>Other Assets</td>
<td>$3,400</td>
</tr>
<tr>
<td><strong>TOTAL ASSETS</strong></td>
<td><strong>$2,284,418</strong></td>
</tr>
</tbody>
</table>

**LIABILITIES AND NET ASSETS**

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>TOTAL CURRENT LIABILITIES</strong></td>
<td><strong>$600,184</strong></td>
</tr>
</tbody>
</table>

**Net Assets**

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Unrestricted</td>
<td>$234,235</td>
</tr>
<tr>
<td>Operating Reserve - Board Designated</td>
<td>$300,000</td>
</tr>
<tr>
<td><strong>TOTAL UNRESTRICTED NET ASSETS</strong></td>
<td><strong>$534,235</strong></td>
</tr>
<tr>
<td><strong>TOTAL TEMPORARILY RESTRICTED NET ASSETS</strong></td>
<td><strong>$1,149,999</strong></td>
</tr>
<tr>
<td><strong>TOTAL NET ASSETS</strong></td>
<td><strong>$1,684,234</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>TOTAL LIABILITIES AND NET ASSETS</strong></td>
<td><strong>$2,284,418</strong></td>
</tr>
</tbody>
</table>
## 2013 Statement of Activities/Profit & Loss

### Income

<table>
<thead>
<tr>
<th>Source</th>
<th>UNRESTRICTED</th>
<th>TEMPORARILY RESTRICTED</th>
<th>TOTAL</th>
</tr>
</thead>
<tbody>
<tr>
<td>Federal Grant</td>
<td>$6,281,926</td>
<td>–</td>
<td>$6,281,926</td>
</tr>
<tr>
<td>Individuals</td>
<td>$102,431</td>
<td>–</td>
<td>$102,431</td>
</tr>
<tr>
<td>Congregations</td>
<td>$5,462</td>
<td>–</td>
<td>$5,462</td>
</tr>
<tr>
<td>Corporations</td>
<td>$35,595</td>
<td>$235,000</td>
<td>$270,595</td>
</tr>
<tr>
<td>Foundations</td>
<td>$196,100</td>
<td>$1,206,106</td>
<td>$1,402,206</td>
</tr>
<tr>
<td>Special Events</td>
<td>$173,488</td>
<td>–</td>
<td>$173,488</td>
</tr>
<tr>
<td>Miscellaneous</td>
<td>–</td>
<td>$926</td>
<td>$926</td>
</tr>
<tr>
<td>Contributed Services</td>
<td>$29,498</td>
<td>–</td>
<td>$29,498</td>
</tr>
<tr>
<td>Net Assets Released</td>
<td>$856,440</td>
<td>($856,440)</td>
<td>–</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>$7,681,866</strong></td>
<td><strong>$584,666</strong></td>
<td><strong>$8,266,532</strong></td>
</tr>
</tbody>
</table>

### Expenses

<table>
<thead>
<tr>
<th>Source</th>
<th>UNRESTRICTED</th>
<th>TEMPORARILY RESTRICTED</th>
<th>TOTAL</th>
</tr>
</thead>
<tbody>
<tr>
<td>Program Services</td>
<td>$5,992,984</td>
<td>–</td>
<td>$5,992,984</td>
</tr>
<tr>
<td>Management</td>
<td>$1,137,308</td>
<td>–</td>
<td>$1,137,308</td>
</tr>
<tr>
<td>Fundraising</td>
<td>$406,513</td>
<td>–</td>
<td>$406,513</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>$7,536,805</strong></td>
<td>–</td>
<td><strong>$7,536,805</strong></td>
</tr>
</tbody>
</table>

### Change in Net Assets

($200,000 is Board Designated Operating Reserve)

<table>
<thead>
<tr>
<th>Description</th>
<th>Net Assets, Beginning of Year</th>
<th>Net Assets, End of Year</th>
</tr>
</thead>
<tbody>
<tr>
<td>NET ASSETS, Beginning of Year</td>
<td>$389,174</td>
<td>$954,507</td>
</tr>
<tr>
<td>NET ASSETS, End of Year</td>
<td>$534,235</td>
<td>$1,684,234</td>
</tr>
</tbody>
</table>

### Expenses 2013

- **FUNDRAISING** (5%)
- **MANAGEMENT & GENERAL** (15%)
- **PROGRAM SERVICES** (80%)
- **INCOME 2013**
  - **FEDERAL GRANT** (76%)
  - **FOUNDATIONS** (17%)
  - **INDIVIDUALS & CONGREGATIONS** (1%)
  - **CORPORATIONS** (3%)
  - **SPECIAL EVENTS & MISCELLANEOUS** (3%)